

Message Text

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ORIGIN EB-08

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TO AMEMBASSY LAGOS IMMEDIATE

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E.O. 11652: N/A

TAGS: EAIR, NI

SUBJECT:CIVAIR: VISIT OF PAN AMERICAN OFFICIALS

REF: LAGOS 8983

1. DEPT WOULD APPRECIATE EMBASSY MAKING APPOINTMENT WITH NIGERIAN AIRWAYS OFFICIALS, AS DISCUSSED IN EARLIER TELEGRAMS, FOR PAN AMERICAN REPRESENTATIVES WHO WILL VISIT LAGOS IN ORDER TO OBTAIN INFORMATION AS TO HOW PAA MIGHT ASSIST NIGERIAN AIRWAYS AND ALSO NIGERIAN AIRWAYS VIEW OF THE PRESENT B-747 SITUATION.

2. JAMES W. MICHAELSON, DIRECTOR, INTERNATIONAL AFFAIRS, DISTRICT OF COLUMBIA OFFICE, AND WALTER ELSSAESER, DIVISIONAL VICE PRESIDENT FROM LONDON, WILL ARRIVE IN LAGOS ON THURSDAY, JULY 27. THEY WOULD LIKE TO HAVE A LIMITED OFFICIAL USE

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MEETING WITH THE GENERAL MANAGER, DIRECTOR OF MARKETING, AND ANY OTHER RESPONSIBLE NIGERIAN AIRWAYS OFFICIALS ON FRIDAY, JULY 28. THEY WILL BE JOINED BY LOCAL REPRESENTATIVE, DENAZARIO. IF THE MEETING CANNOT BE HELD ON FRIDAY, THEN AT THE EARLIEST POSSIBLE TIME ON SATURDAY, SUNDAY OR MONDAY.

3. EMBASSY IS REQUESTED TO MAKE THE APPOINTMENT RATHER THAN HAVING THE PAA REPRESENTATIVES DO IT DIRECTLY IN

ORDER TO TAKE ADVANTAGE OF THE AMBASSADOR'S MEETING WITH PERMSEC AND TO CONTINUE TO STRESS THE IMPORTANCE USG ATTACHES TO PAN AM'S EARLY INTRODUCTION OF 747'S.

4. ADVISE DATE, TIME, MEETING PLACE AND PARTICIPANTS AS SOON AS AVAILABLE.

5. FYI. DEPT IS CONCERNED ABOUT THE CONTINUED NIGERIAN CONCENTRATION ON POOLING ARRANGEMENTS AND MARKET SHARING. THE NIGERIAN NEGOTIATORS WERE TOLD VERY CLEARLY THAT POOLING AND MARKET SHARING ARRANGEMENTS ARE ILLEGAL UNDER OUR ANTI-TRUST LEGISLATION. THEREFORE, IN NO UNCERTAIN TERMS DID WE DISCOURAGE THEM FROM EVEN THINKING ABOUT THE POSSIBILITY FOR ARRANGEMENTS OF THIS TYPE. THE EMBASSY SHOULD CONTINUE TO REMIND THE NIGERIANS OF THIS. DEPT ALSO FINDS SOME PROBLEMS WITH THE ARGUMENTS CONCERNING AIRPORT FACILITIES AND OTHER REASONS FOR THE DELAY IN GRANTING PERMISSION FOR THE 747'S USE. DEPT IS PERPLEXED AS TO WHY PRESENT AIRPORT WILL NOT TAKE 747'S SINCE IT DOES HANDLE DC-10'S. ALSO, ARE THERE ANY 747'S ALLOWED IN AT PRESENT? HOWEVER, AFTER THE RESULTS OF THE PAN AMERICAN MEETING WITH NIGERIAN AIRWAYS ARE STUDIED THE DEPT WILL BE COMMUNICATING WITH THE EMBASSY LIMITED OFFICIAL USE

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AGAIN TO DETERMINE EMBASSY'S VIEWS AND TO OBTAIN RESULTS OF ANY EMBASSY RESEARCH ON ABOVE PROBLEMS. VANCE

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